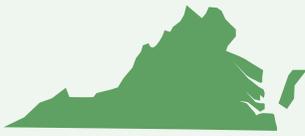




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Your Window into Virginia Politics

2019 Progress Report



vpap.org

Your Window into Virginia Politics

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Letter from the Board Chair

You may have noticed that VaNews looks a little different, and hopefully is easier to read.

The clips now begin with the seven most important and interesting headlines. If you just need the basics, you can stop there. If you would like more coverage, you can keep scrolling.

The improvements to VaNews are the first result of a new Strategic Plan that the VPAP Board of Directors approved in December.

One focus will be improving the user experience. We're mindful that people are increasingly time challenged. And we want to make sure that our unique data is relevant and understandable to a broad audience - from those who do politics for a living to those who are just now tuning in.

The VPAP team is excited to begin implementing our new strategic vision. I encourage you to read the plan for yourself and let us know what you think.

On behalf of the VPAP Board, I would like to thank the more than 1,300 companies, groups and individuals who invest in our nonpartisan mission. Your generous support helps elevate public understanding of Virginia government and politics.

Sincerely,

Jeffrey M. Britt
VPAP Board Chair

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Strategic Plan

Adopted December 2019

The Virginia Public Access Project was founded in 1997 to ensure that Virginians could follow the money in politics. Since then, VPAP has developed a unique, nonpartisan approach that elevates public understanding of complex data related to Virginia's elections, demographics and legislative process.

OUR MISSION

Elevate public understanding of Virginia politics and government by organizing and presenting public information in ways that are easily accessible to all and free of partisan bias.

VISION

An enlightened and inclusive democracy powered by an informed electorate.

Areas Of Strategic Focus



GOAL 1:
Create resources that inform voters.

- ▶ **User Experience:** Improve design of the website, data visualizations and other products to make them understandable to a wider audience
- ▶ **VaNews:** Create a more efficient, accessible gateway for informed voters
- ▶ **Civic Education:** Provide tools for those teaching the next generation of voters
- ▶ **New Opportunities:** Explore expanding content that fosters civic discourse in Virginia



GOAL 2:
Invest in our mission through innovation and efficiency.

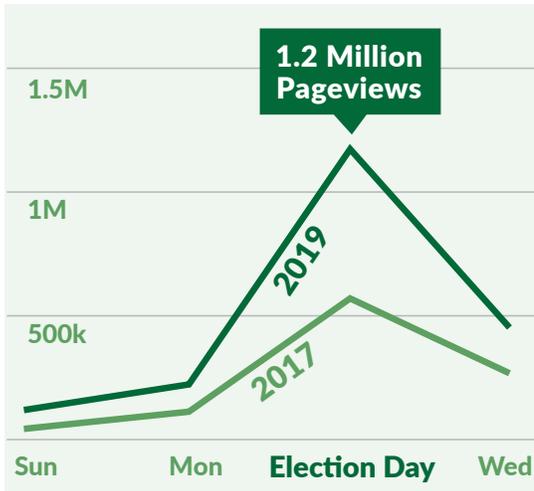
- ▶ **Marketing and Growth:** Diversify and grow VPAP's statewide audience
- ▶ **Innovation:** Continue to modernize and enhance our technology
- ▶ **Independence:** Engage donors and create new opportunities for civic-minded philanthropists to support VPAP
- ▶ **Continuity:** Engage in succession planning for board and staff to ensure long-term strength and sustainability of the organization

Measures of Success



+21%
Follower Growth

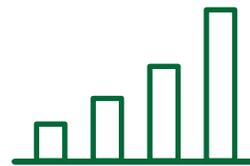
Election Day Traffic



14,725
VaNews Readers

9,707 articles aggregated
1,412,947 clicks on articles

146
Data Visuals
Produced



200+
Teachers Attended
Seminars

Donors



43
\$5,000 or more

152
\$1,000 - \$4,999

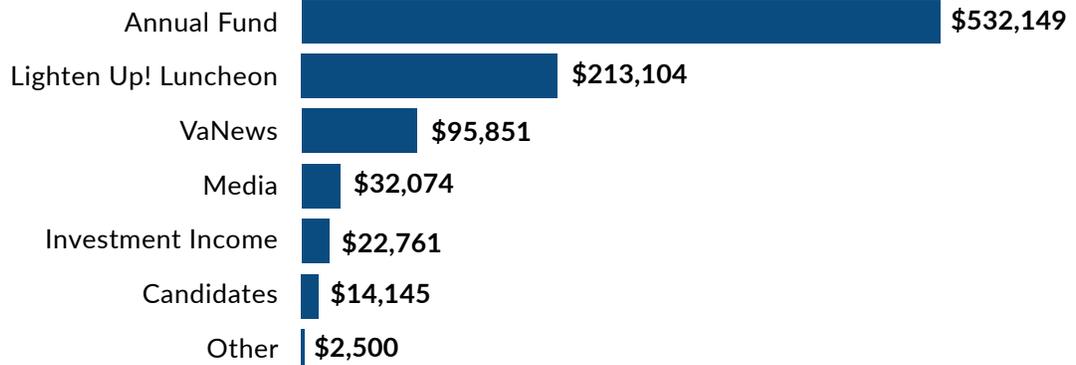
256
\$250 - \$999

312
\$100 - \$249

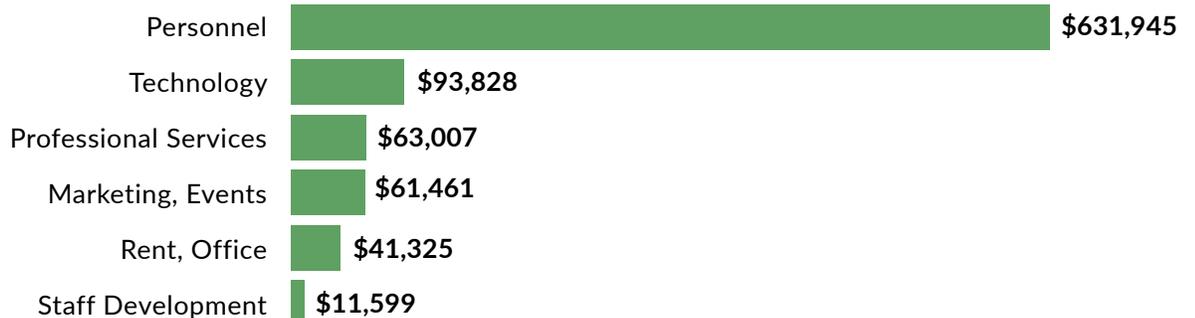
563
<\$100

2019 Financial Results

Revenue
\$912,584



Expenses
\$903,165



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Carrie Johnson's Legacy Gift

A bequest from Carolyn W. Johnson, a longtime Arlington community leader and avid reader VaNews, provided a much appreciated boost to VPAP's financial support last year.

Planned Giving

Planned giving is one way to ensure a lasting legacy of helping elevate public understanding of Virginia government and politics. If you would like to discuss including VPAP in your estate planning, please contact Ric Arenstein, Major Gifts Officer, at arenstein@vpap.org or call 804-353-4300.

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 **Cassie Ardern**
@CassieArdern

I'm just a campaign staffer, more excited for the release of campaign reports on @vpapupdates than my own salary check.

 **Margaret Carmel**
@mrcarmel

I dearly miss @vpapupdates, from the bottom of my campaign finance report reading heart.

Virginia reporters: Don't take that website for granted. I didn't know how good I had it until it was irrelevant to me.

 **Ryan Nobles** ✓
@ryanobles

Quick shoutout to my friends @vpapupdates who have the best, easiest to read tally of the vote totals.

 **Darlene**
@d_fluke

I use @vpapupdates all the time. The government site can be so crammed with info that it's hard to navigate. VPAP makes it simple. They won't have everything session related, but they have the bills so you can educate yourself 🌟 I love VPAP so much ❤️❤️

 **Veronica Ingham (Whitney Houston)**
@vernonthecat

I just need to say that Virginia Public Access Project (@vpapupdates) is the best website in state politics and WE NEED THIS FOR ALL 50 STATES!

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